SFO

Session 1

How to Do Business at the Airport

Presented by: SFO - Contract Administration Unit & Technology Sourcing Management SFO - Design & Construction SFO - Revenue Development & Management

February 27, 2024

Social Responsibility

The Business and Career Center (650) 821-5021 <u>smallbusiness@flysfo.com</u> International Terminal A – Level 3



Small Business Support

Events & Workshops

Resources

Staffing & Recruitment

Small Business Certification

Contract Administration Unit

How to Contract for Services and Technology at the Airport

Contact Information	Opportunities and Services
Quoc Truong quoc.truong@flysfo.com	Upcoming Professional Services -Facilities Maintenance -Financial Services -Human Resources Other Professional Services (Neise Insulation, Advecacy Services
Sung Kim	-Other Professional Services (Noise Insulation, Advocacy Services,
sung.kim@flysfo.com	K9 Veterinary, etc.)
	How to Become a Fully Compliant Supplier
Michelle Wong	Technology Sourcing Management
Michelle.h.wong@flysfo.com	-Technology Marketplace
Technology Sourcing	Current Opportunities : Amazon Web Services, UI UX Professional
Management	Services, ServiceNow HR Module Implementation, Software
itt.bussvc@flysfo.com	Architecture Professional Services.

Procurement & Contracts Section

Point of Contacts

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Upcoming Procurement - Architecture

Project Name	ROM	RFP or Bid Date	Project Delivery Method	Purpose
Airport-Wide Safety and Security Improvements	\$1M	Q2 2024	DBB	• Airport wide safety and security control measure which include addition of doors, access controls and security system
ADA Accessibility Information Desk	\$2.4M	Q1 2025	DBB	 Replace 7 Information Desk at ITB Incorporate SFO latest design standard to Information Desk
ITB Pre-Security Restroom Improvement	\$30M	Q1 2025	DBB	 Refurbish the pre-security restrooms at the International Terminal Building to add SFO's standard and restroom amenities
T1 B/A C Re-Roof	\$13M	Q1 2025	DBB	 Replace / repairment existing roofing and exterior building envelop system Install PV panels on roof
West Campus Fitness Center	\$2.5M	Q4 2025	DBB	Promote wellness of Commission employees located in the area
Central Garage 5 th Level Improvement	\$7.8M	Q2 2026	DBB	 Provide new single accommodation toilet rooms at cores B and F/G. Provide new automatic exterior sliding doors with canopies at all of Central Garage's 5th level vertical circulation towers
Roadway Pedestrian Safety Improvement	\$7M	Q3 2026	DBB	 Improvement pedestrian route to Bus Shelter to meet ADA at T3 Replace Bus Shelter at T3
Aviation Museum Improvement	\$2.1M	Q4 2026	DBB	 Improve the visitor experience and functionality of the space for events

Upcoming Procurement – Engineering

Project Name	ROM	RFP or Bid Date	Project Delivery Method	Purpose
HVAC Improvements at International Terminal	\$50M	March 2024	DBB	 Replace critical components of the HVAC system at the International Terminal Building (ITB), Boarding Area A (BAA), and Boarding Area G (BAG) that are past their useful life.
Station BB 12KV Infrastructure Reconfiguration	\$12M	Q3 2024	DBB	 Install new underground duct-bank and medium voltage cables to enhance system reliability. Replace/Upsize existing medium voltage cables. Upgrade existing equipment.
Field Lighting Bldg. 2 Constant Current Regulator	\$8M	Q3 2024	DBB	 Replace Constant Current Regulators at Field Lighting Building No. 2 Upgrade lighting, fire alarm, access control, CCTV, 5kV duct bank, and 5kV cables Address water intrusion and FEMA Flood Mitigation Requirements.
Airport Shoreline Protection Maintenance Repairs	\$4.15M	Q4 2024	DBB	• Repairs will mitigate risks to shoreline failure from deferred maintenance and will ensure safe operations and protection from bay waters.
Central Garage 5th Level Resurfacing	\$7M	Q4 2024	DBB	 Repair and resurface Central Garage 5th Level roof concrete deck Stop water leakage onto lower garage levels Prevent further damage to the concrete deck structure
Runway 19L, 28L& 28R Timber Trestles Improvement	\$6M	Q4 2024	DBB	 Assess the condition of timber trestles supporting FAA lighting and implement recommended repairs Several piers on 28R are scheduled for emergency repairs and piles and platform/walkway are tilting
BA-TRTS 12kV Power Distribution – West of Bayshore	\$12M	Q3 2025	DBB	 Replacement of underground 12kV cables to maintain reliability and redundancy of Airport's electrical infrastructure Site improvement for the 12kV distribution system infrastructure accessibility during construction

Upcoming Procurement – Engineering

Project Name	ROM	RFP or Bid Date	Project Delivery Method	Purpose
eGSE Chargers Phase 1 (Boarding Area A)	\$8M	Q1 2024	DBB	 Install new electric ground support equipment (eGSE) chargers throughout BA 'A' to support and encourage fleet change from diesel/gas to electric.
Smart Water Meters	\$4.1M	Q2 2024	DBB	 Modernize water usage tracking through automation Integrate all water meters into BMS system
HVAC Replacement at Special System Rooms (SSR)	\$6M	Q4 2024	DBB	 Replace HVAC equipment serving critical Special System Rooms (SSR) / Data Centers in Terminals.
Sanitary Waste and Drainage Repairs at BA C	\$2.5M	Q4 2024	DBB	 The proposed project scope will include replacing aging and leaky Sanitary Waste lines at BA C underfloor area. The project will address the ongoing flooding due to pipe leaks and the resulting mosquito and rodent infestations.

Upcoming Procurement – Project Management

Project Name	ROM	RFP or Bid Date	Project Delivery Method	Purpose		
Airport Substation Transformer Upgrade	\$40M	March 2024	DB	 Replace and install high-voltage transformers Install/upgrade 12kV duct bank and cabling to Substation BA 		
Boarding Area G Gate Enhancements	\$125M	Q2 2024	DB	 Replace Passenger Boarding Bridges (PBBs) at end of useful life Mitigate potential for gate closures resulting from failing PBBs 		
Wayfinding Phase 2	\$110M	Q2 2024	DB	 Maximize guest experience and increase dwell times Install additional water filling stations to reduced plastic bottle use 		
Project Management Support Services (PMSS) Prequalified Pool List	As-Needed	Q3 2024	Professional Services	Project Management Support Services for various Airport projects		
Mel Leong Treatment Plant (MLTP) Process Upgrades	\$69M	Q3 2024	DB	 Add 4th Sequential Batch Reactor to meet current/future flows Convert to AGS system for enhanced nutrient removal to meet future regulatory requirements 		
Parking Access Revenue Control System (PARCS) Replacement	\$20M	Q4 2024	DB	 The existing PARCS has exceeded its useful life and currently experiencing frequent failures leading to revenue loss and poor guest experiences A new state of the art PARCS will enable frictionless stress-free travel 		
Superbay Renovation	\$130M	Q4 2024	DB	 Replacement of building envelope, roof and fall protection system, and elevator Building systems and fire alarm system upgrade 		

Upcoming Procurement – Project Management

Project Name	ROM	RFP or Bid Date	Project Delivery Method	Purpose
West Field Building 670	\$450M	TBD	DB	 Mixed Use/Multi-Tenant Building Relocates Building 575 and other misc. Commission Offices Potential Tenant Lease Space
Airport Security Improvements Program (ASIP) Phase 2	\$30M	Q1 2025	DB	 Replace older existing analog CCTV cameras with new digital cameras in keeping with the high level of security Design, furnish, install, and integrate new cameras with SFO's existing system
Viaduct Pavement Replacement	\$30M	Q1 2025	DB	 Replace expansion joints and resurface pavement Provide bus shelters, lighted crosswalks, and pedestrian bollards
Commissioning, Activation, & Simulation (CAS) Support Services	\$30M	Q2 2024	Consultant Contract	 Provide commissioning, activation, & simulation support services for SFO Capital Improvement Projects using the SFO Commissioning, Activation, & Simulation Standards. Contractor will work with CIP teams from project inception through closeout to implement the airport specific CAS program customized for each project. CAS Standards can be found here: <u>https://www.sfoconnect.com/abr-ae- standards-tenant-improvement-guide</u>
Runway 1R-19L Rehabilitation & Taxiway W	\$120M	Q2 2024	CM/GC	 State of good repair Extend the life of runway and associated taxiway pavement and lighting system Realignment of non-standard taxiway geometry and meet the latest FAA standards Eliminate infield ponding Repair EMAS
Taxiways E & J Realignment	\$55M	Q2 2025	CM/GC	 Realignment of non-standard taxiway geometry and meet the latest FAA standards Extend the life of taxiway pavement and lighting system
Taxiways Z Rehabilitation	\$20M	Q1 2025	DBB	 State of good repair Extend the life of taxiway pavement and lighting system
Noise Insulation Program – Various Projects	\$15M	Q3 2024	DBB	 Replace and install sound insulation quality doors and windows Install Energy Recovery Ventilators and accompanying electrical components

SFO D&C – New Construction e-Procurement Portal (OpenGov)

New Features

- □ Simple Intuitive Design
- Click "Subscribe" to receive notifications of all publishing of opportunities.
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SFO	Procurement Portal							
Design & Construction	All Departments	All			I 🗸			
Ora Francisco Aimant	Project Title	Project ID	Addenda	Release Date	Due Date			
San Francisco Airport (Construction) San Francisco, CA	Design-Build Services for Water Treatment Plant Upgrades	11975.66	-					
All dates and times in Pacific Time	Traffic Signals - Standardization and Upgrades	11757.61	-	-				
+ Subscribe	HVAC Improvements at International Terminal	11812.61	-	-	-			
Questions? Visit Help Center	Capital Program Support Services for the Capital Improvement Plan	10401.46	0	2/9/2024	3/21/2024			
	Noise Insulation Program, Expanded Eligibility Initiative 2022 Phase, Group 1	11742.61	0	1/25/2024	2/29/2024			
	Trade Package - Terminal 3 West Modernization - TP#63	10071.76 - Trade Pack	0	1/31/2024	2/28/2024			
	Trade Package - SFO ITB Phase 2 - BP#5	11365.66 Trade Bid Pa	0	1/22/2024	2/16/2024			
	Announcement - Upcoming SFO Construction Projects Overview	Outreach Event 2	0	2/5/2024	2/13/2024			

https://procurement.opengov.com/portal/sfoconstruction

SFO D&C – New Construction e-Procurement Portal (OpenGov)

Follow Projects:

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- Read the Project Overview, Download RFP Documents, See addenda, Submit Questions and See Answers, and See others who follow the opportunity.



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Revenue Development & Management

How to Open a Concession Business at the Airport

Revenue Development & Management is responsible for overseeing the development and operations of the Airport's Concession Program.

Contact:

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Thank you

