

# Small Business Set-Aside Concession Opportunities!

The Airport Commission has commenced the Request for Proposals (RFP) process for multiple Small Business Set-Aside Concession Opportunities.

The ACDBE Program includes a Small Business Element that provides concession opportunities for certified small businesses. **Firms must be certified as a Tier 1 Small Business Enterprise Concession (SBEC) to qualify.**

## SBEC Certification & Concession RFP Readiness Workshop



MS Teams



Tuesday, July 22, 2025



10:00 AM (PT)

### Registration link

<https://events.gcc.teams.microsoft.com/event/f09a6d8d-b162-4583-b5cb-1f920335f866@22d5c2cf-ce3e-443d-9a7f-dfcc0231f73f>



Website link to current opportunities at SFO



<https://www.flysfo.com/business/current-opportunities>

## SBEC Certification Requirements:



### Tier 1 SBEC Eligibility

- A **for-profit** small business with annual **gross receipts** (including affiliates) **averaging \$7.5 million or less** over the past five years (or since inception if less than five years).
- **At least 51% ownership** by individuals whose personal **net worth does not exceed \$2.047 million**, excluding primary residence, the applicant firm, and retirement accounts.



### How to Apply:

To apply for **Tier 1 SBEC certification** and participate in small business set-aside opportunities, firms must submit an **SBEC Certification Form** with the required attachments **at least 15 days before the proposal due date.**

Get  
Started  
Today!

Contact the SFO Social Impact Office to obtain the certification form and learn more:



(650) 821-5021



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[www.flysfo.com/business/small-business-development](https://www.flysfo.com/business/small-business-development)